

# Bring out the Best in Everyone

Advanced  
Topics

FALL 2024:  
Virtual Session  
October 2-4 and 9-11



# Save the Date

Join us for an interactive and engaging virtual experience.  
**100% online, 100% human.**

❑ **PCM Advanced Topics** is the second step in your PCM learning experience.

## VIRTUAL TRAINING DATES | FALL 2024

❑ **PCM Advanced Topics | 5 half-days: October 2-4 and 9-11**

**\$1099 USD**

❑ Time for each half-day will be: 9AM-12PM EST



PCM Advanced Topics is accredited by ICF.

ICF coaches get 12 hours of credentials:  
- 5 in Core Competencies  
- 7 in Resource Development

# Practice PCM in 4 Steps



1. Be Aware  
of your personality



2. Recognize  
what other people do,  
say, and show



3. Adapt  
your communication style



4. Build  
better relationships

# PCM Advanced Topics | 5 half-days

## Connecting and motivating

- Review Channel and Perceptions.
- Motivating with the psychological needs.
- Intervention strategy.

## Resolving and Preventing Conflict

- Inviting out of the doorway of distress
- Inviting out of failure mechanisms
- Managing difficult situations. "How to say...?"

## Advanced Theory

- Why we do phase? The issue of Personality phase.
- How the four myths manifest and are reinforced in distress.
- Identify life failure patterns by analyzing language, written and verbal.



# Provided Training Material

- ☑ All material provided digitally
- ☑ PCM Advanced Topics Participant Guide
- ☑ PCM Summary
- ☑ 1-month complimentary access to PCM Virtual Learning



# Benefits that are Boundless

## PCM Advanced Topics will help you:

- Build upon your PCM knowledge that you learned in PCM Core Topics (prerequisite). Continue to improve your **adaptive communication** skills.
- It focuses on advanced PCM topics and more theoretical knowledge.
- This course will dive into analyzing conflict and inviting others out of distress.



# Life happens, we understand

## View our cancellation and payment policy

### Payment Policy

A nonrefundable deposit of \$500 must be made at time of registration. **Registration must be paid in full 30 days before the first day of training.** If payment has not been received before the seminar begins, access will not be given to the participant.

### Cancellation Policy

All cancellations must be received in writing.

They may be emailed to [heather.cuccias@kahlercommunications.com](mailto:heather.cuccias@kahlercommunications.com). Full refunds will be made if written notice of cancellation is received 30 days prior to the first day of training. If you cancel 15 days prior to the first day of training, half of the fee will be refunded. No refunds will be made for cancellations received less than 15 days prior to the start of the training seminar.



# Testimonials

“Taking training sessions for Process Communication Model at Kahler Communications was one of the best decisions so far. It helped me on both a personal and society level. **I have learned about myself, my psychological needs, and how I can build a thriving atmosphere as a leader** by understanding people and building a comfortable communication bridge with them. I believe PCM is a very valuable asset for every person and every company as they can understand how to build a healthy and effective workplace where people are motivated and developed.”

Malika Baymuradova, PCM Trainee

“Suddenly facing confinement and having to do training online seemed to be at least uncertain for me. Fortunately, with Mickael on command of the ship, we had an amazing journey. Lots of fun and we got even more deep into the PCM Topics. I highly recommend the model. **It helped me understand who I am and how to properly communicate with others.** Thanks guys!”

Marc Cabedo, PCM Trainer



# Are you ready for PCM Advanced Topics? Take the next step to a world of difference.



For any inquiries

Contact Heather Cuccias

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501-276-068

Register now

